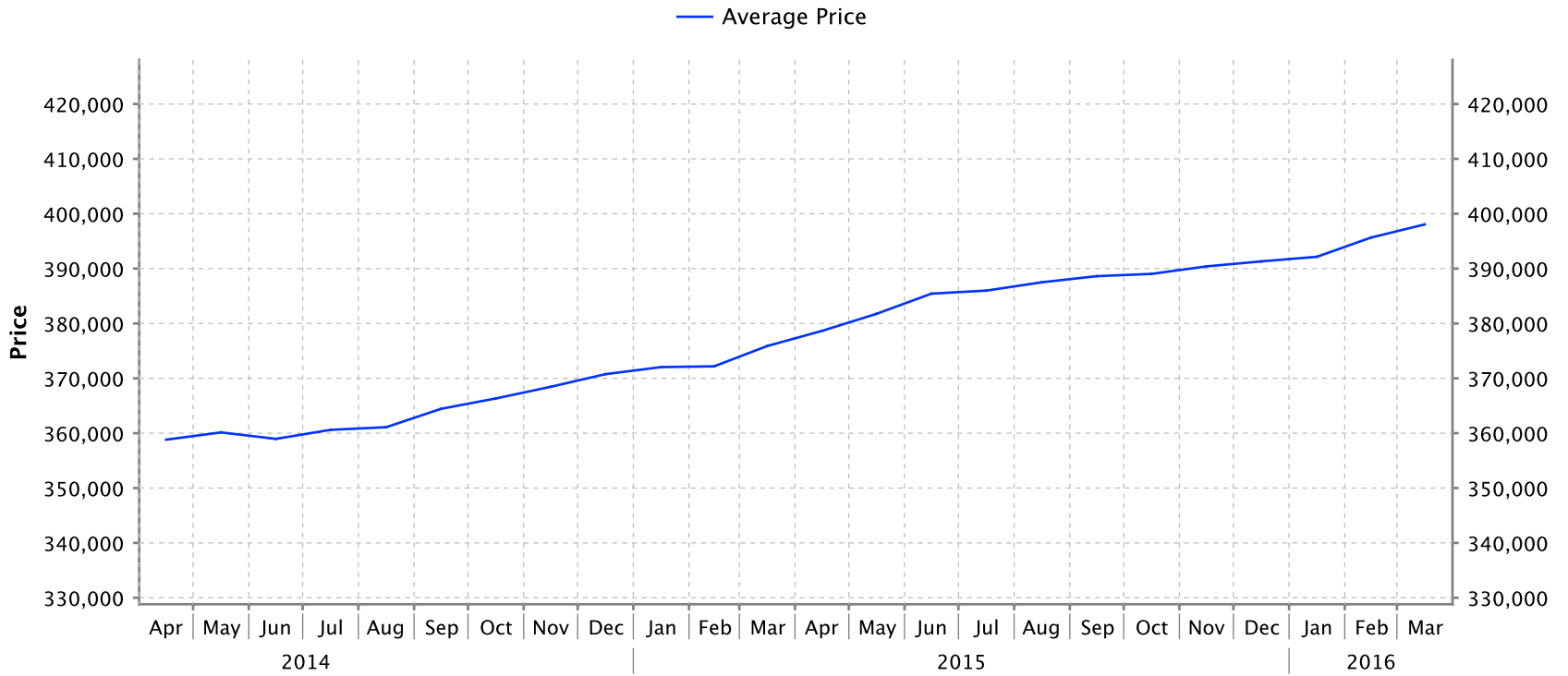


Nanaimo

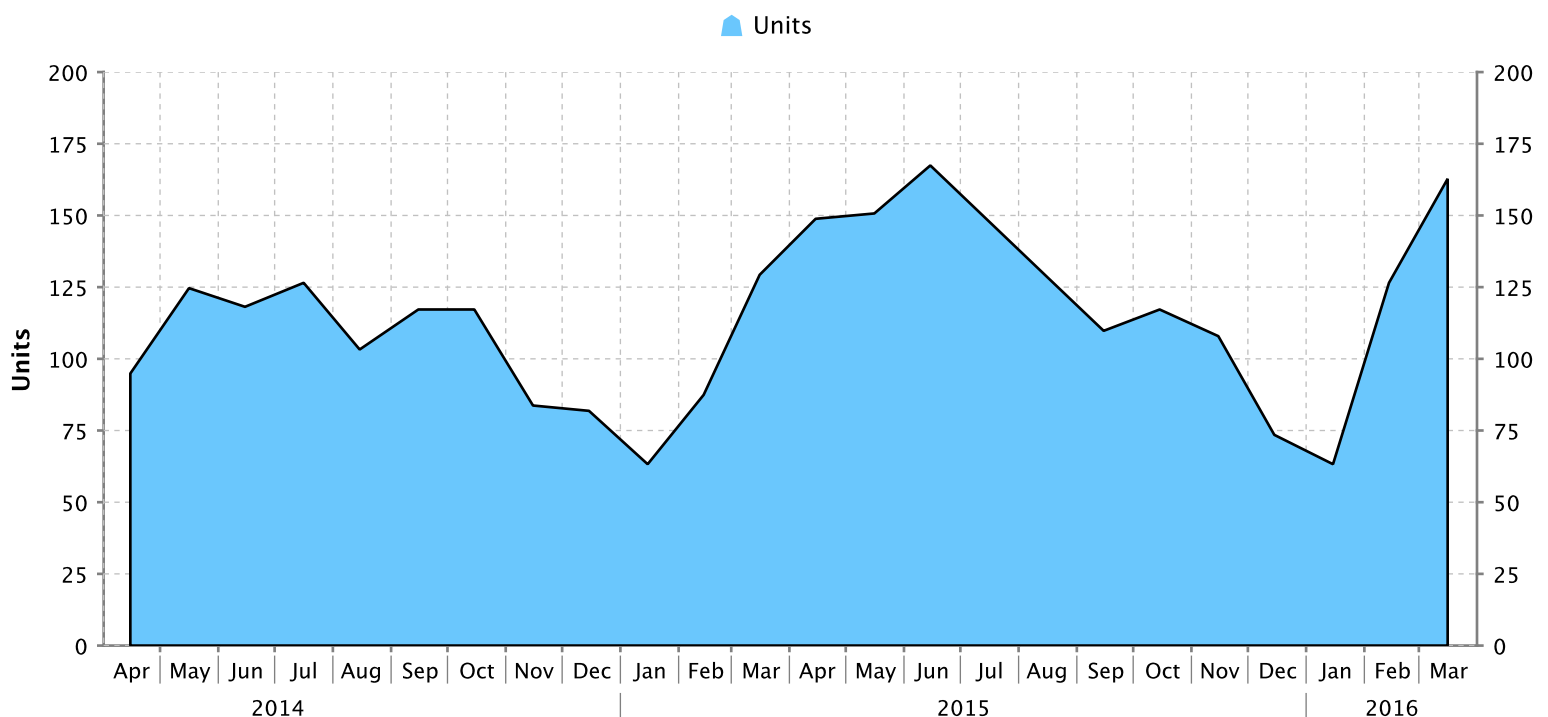
as at March 31, 2016

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	19	31	-39%	199	258	-23%
Units Reported Sold	8	12	-33%	120	127	-6%
Sell/List Ratio	42%	39%		60%	49%	
Reported Sales Dollars	\$1,399,900	\$1,855,750	-25%	\$19,833,122	\$20,819,400	-5%
Average Sell Price / Unit	\$174,988	\$154,646	13%	\$165,276	\$163,932	1%
Median Sell Price	\$159,900			\$157,000		
Sell Price / List Price	95%	95%		95%	95%	
Days to Sell	126	202	-38%	199	185	8%
Active Listings	109	138				
Single Family						
Units Listed	181	204	-11%	2,061	2,074	-1%
Units Reported Sold	162	129	26%	1,497	1,242	21%
Sell/List Ratio	90%	63%		73%	60%	
Reported Sales Dollars	\$69,301,327	\$52,640,983	32%	\$595,885,420	\$466,847,694	28%
Average Sell Price / Unit	\$427,786	\$408,070	5%	\$398,053	\$375,884	6%
Median Sell Price	\$400,000			\$371,200		
Sell Price / List Price	98%	97%		97%	97%	
Days to Sell	39	43	-9%	40	48	-16%
Active Listings	271	425				
Condos (Apt)						
Units Listed	48	31	55%	430	498	-14%
Units Reported Sold	29	20	45%	298	231	29%
Sell/List Ratio	60%	65%		69%	46%	
Reported Sales Dollars	\$7,454,337	\$4,547,293	64%	\$66,992,625	\$49,113,496	36%
Average Sell Price / Unit	\$257,046	\$227,365	13%	\$224,807	\$212,613	6%
Median Sell Price	\$208,361			\$210,000		
Sell Price / List Price	97%	97%		97%	95%	
Days to Sell	126	68	86%	108	80	35%
Active Listings	128	191				
Condos (Patio)						
Units Listed	8	6	33%	77	77	0%
Units Reported Sold	6	8	-25%	63	57	11%
Sell/List Ratio	75%	133%		82%	74%	
Reported Sales Dollars	\$1,879,477	\$2,371,900	-21%	\$17,426,377	\$16,140,160	8%
Average Sell Price / Unit	\$313,246	\$296,488	6%	\$276,609	\$283,161	-2%
Median Sell Price	\$337,000			\$292,000		
Sell Price / List Price	98%	97%		97%	97%	
Days to Sell	22	57	-60%	34	61	-44%
Active Listings	12	19				
Condos (Twnhse)						
Units Listed	39	28	39%	312	307	2%
Units Reported Sold	29	20	45%	225	177	27%
Sell/List Ratio	74%	71%		72%	58%	
Reported Sales Dollars	\$7,666,950	\$5,274,773	45%	\$58,022,250	\$46,285,750	25%
Average Sell Price / Unit	\$264,378	\$263,739	0%	\$257,877	\$261,501	-1%
Median Sell Price	\$262,000			\$244,000		
Sell Price / List Price	98%	98%		97%	96%	
Days to Sell	35	61	-43%	56	81	-31%
Active Listings	64	86				

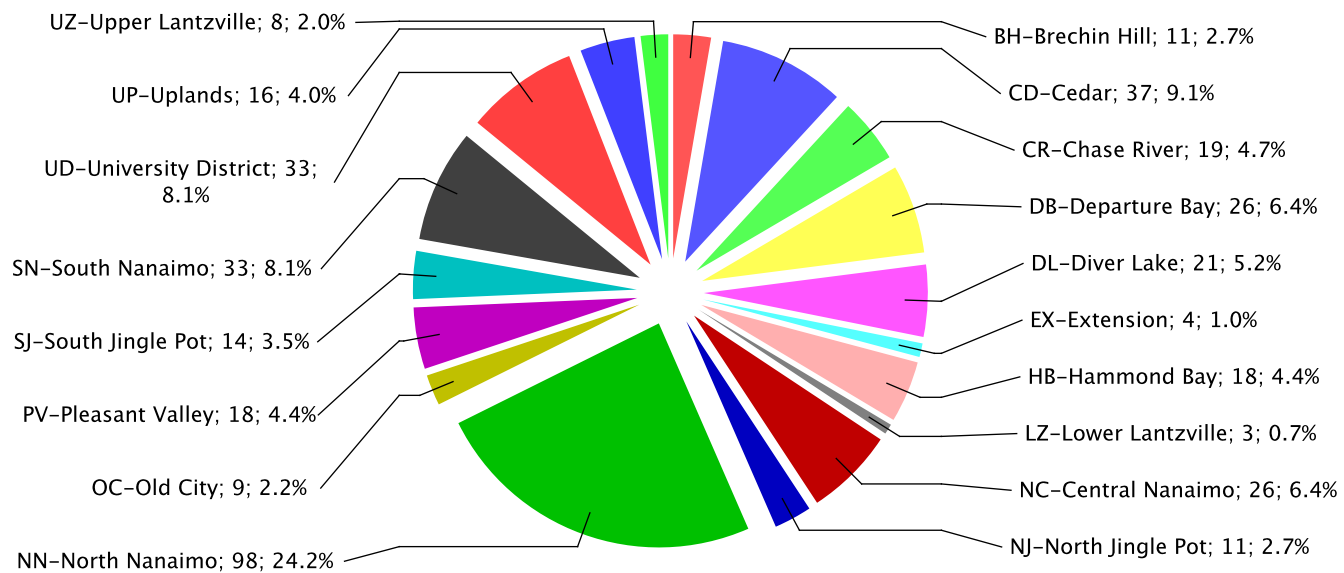
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Mar 31, 2016

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	2	4	4	0	1	0	0	0	0	0	0	11
CD-Cedar	2	2	1	6	8	4	1	2	6	2	0	0	1	2	37
CR-Chase River	0	0	0	1	7	5	4	1	0	1	0	0	0	0	19
DB-Departure Bay	0	0	0	1	4	4	4	7	4	2	0	0	0	0	26
DL-Diver Lake	0	1	1	2	7	8	1	1	0	0	0	0	0	0	21
EX-Extension	0	1	0	0	3	0	0	0	0	0	0	0	0	0	4
HB-Hammond Bay	0	0	0	0	1	0	2	1	6	1	2	2	2	1	18
LZ-Lower Lantzville	0	0	0	0	0	1	1	0	0	0	1	0	0	0	3
NC-Central Nanaimo	0	0	4	11	6	4	0	1	0	0	0	0	0	0	26
NJ-North Jingle Pot	0	0	0	0	0	0	0	1	4	1	3	0	0	2	11
NN-North Nanaimo	0	0	0	1	4	15	17	13	21	14	7	4	0	2	98
OC-Old City	1	1	1	3	3	0	0	0	0	0	0	0	0	0	9
PV-Pleasant Valley	0	0	0	1	8	3	2	1	1	1	1	0	0	0	18
SJ-South Jingle Pot	0	0	0	0	3	6	0	2	2	1	0	0	0	0	14
SN-South Nanaimo	0	0	6	9	8	2	6	2	0	0	0	0	0	0	33
UD-University District	0	1	5	8	3	6	3	2	4	1	0	0	0	0	33
UP-Uplands	0	0	1	2	4	4	0	3	0	1	1	0	0	0	16
UZ-Upper Lantzville	0	0	1	0	1	2	0	1	1	2	0	0	0	0	8
Zone 4 TOTALS	3	6	20	47	74	68	41	39	49	27	15	6	3	7	405

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to March 31, 2016 = 405

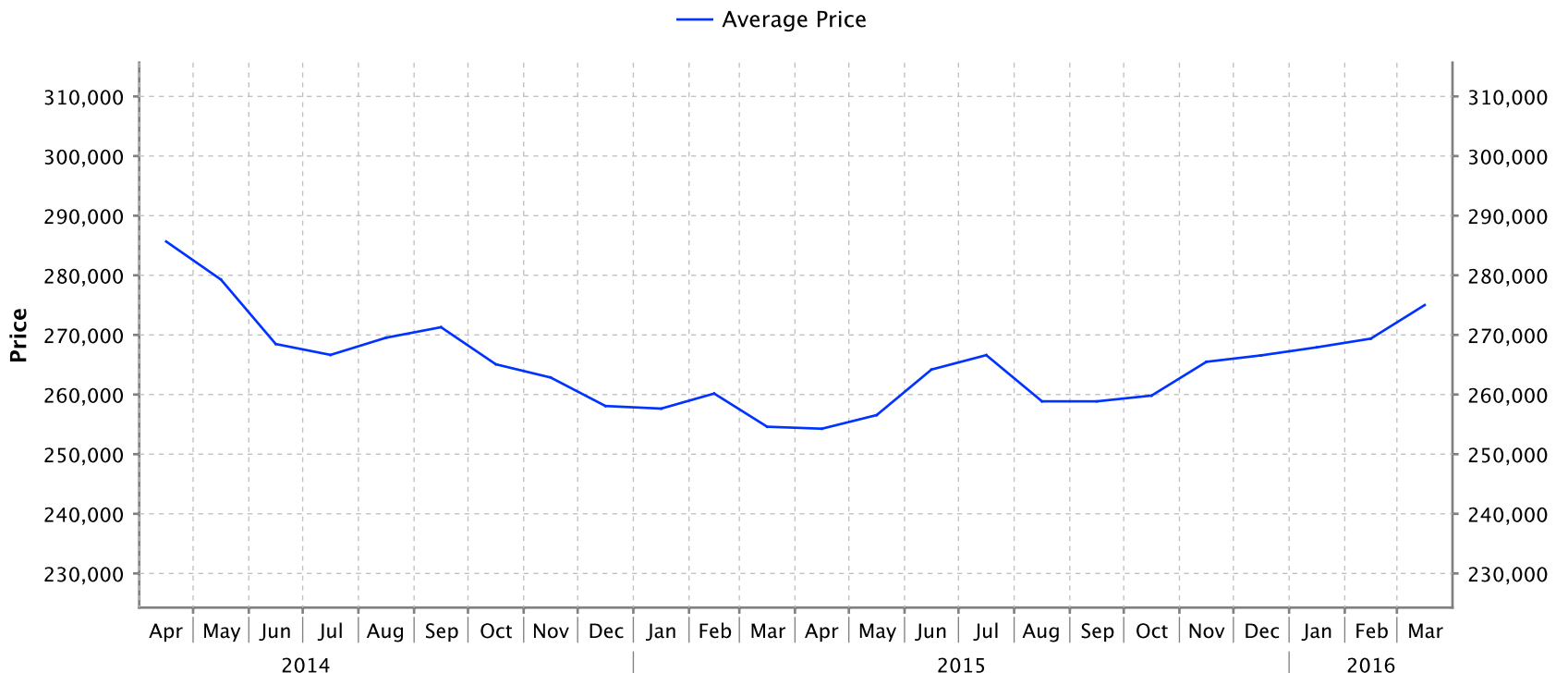
GABRIOLA ISLAND

Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	2	3	-33%	31	32	-3%
Units Reported Sold	3	3	0%	13	17	-24%
Sell/List Ratio	150%	100%		42%	53%	
Reported Sales Dollars	\$169,000	\$203,000	-17%	\$892,400	\$1,564,000	-43%
Average Sell Price / Unit	\$56,333	\$67,667	-17%	\$68,646	\$92,000	-25%
Median Sell Price	\$59,000			\$61,000		
Sell Price / List Price	93%	80%		90%	83%	
Days to Sell	118	364	-68%	120	218	-45%
Active Listings	16	18				
Single Family						
Units Listed	10	8	25%	86	75	15%
Units Reported Sold	12	5	140%	67	44	52%
Sell/List Ratio	120%	62%		78%	59%	
Reported Sales Dollars	\$3,403,500	\$1,140,500	198%	\$18,425,530	\$11,202,475	64%
Average Sell Price / Unit	\$283,625	\$228,100	24%	\$275,008	\$254,602	8%
Median Sell Price	\$279,000			\$272,000		
Sell Price / List Price	97%	93%		95%	91%	
Days to Sell	60	155	-61%	106	126	-16%
Active Listings	22	26				

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Cumulative Residential Average Single Family Sale Price



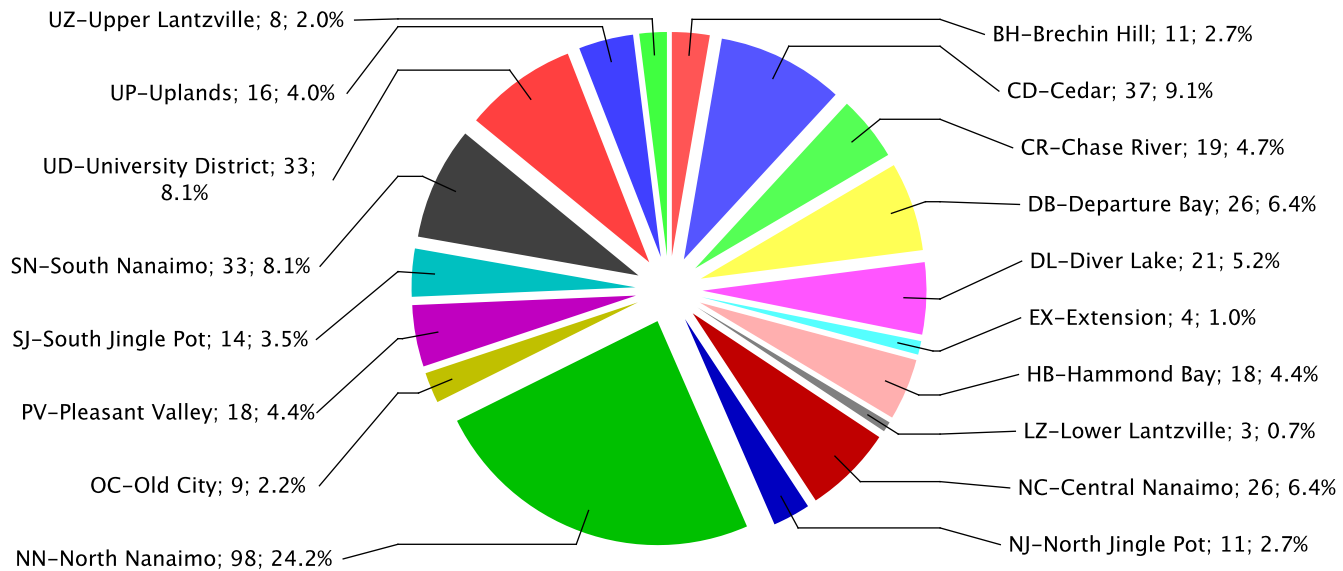
1st Quarter 2016

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Mar 31, 2016

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	2	4	4	0	1	0	0	0	0	0	0	11
CD-Cedar	2	2	1	6	8	4	1	2	6	2	0	0	1	2	37
CR-Chase River	0	0	0	1	7	5	4	1	0	1	0	0	0	0	19
DB-Departure Bay	0	0	0	1	4	4	4	7	4	2	0	0	0	0	26
DL-Diver Lake	0	1	1	2	7	8	1	1	0	0	0	0	0	0	21
EX-Extension	0	1	0	0	3	0	0	0	0	0	0	0	0	0	4
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NN-North Nanaimo	0	0	0	1	4	15	17	13	21	14	7	4	0	2	98
OC-Old City	1	1	1	3	3	0	0	0	0	0	0	0	0	0	9
PV-Pleasant Valley	0	0	0	1	8	3	2	1	1	1	1	0	0	0	18
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Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to March 31, 2016 = 405